

**Concerned Auto Recyclers of Wisconsin**

# CARS News

*Promoting industry excellence through education.*

*April/May 2018*

## From the Secretary's Desk

*By Sandy Dumke*

Welcome to spring in Wisconsin. The snow should be gone by now and our yards turn into mud puddles. Spring rains make it unpleasant to work in the salvage yard, but it will get better.

I hope you were able to have a great Easter with your family. My oldest granddaughter lives in Indiana, so I don't think her family will make it home, but the rest of my family will be here. I know my grandson is jumping at the chance to start tapping trees and making maple syrup. Last year he made 150 gallons of syrup.

I got a message from Greg Hubbad that we were successful in getting the bill about opening the pools to the public stopped for this session of congress. I am sure IAA and CoPart will reenter it for the next session. So, keep in contact with your representatives whenever you have the chance.

We have the Upper Midwest Recyclers Convention and Trade Show coming up soon. It will be April 20 & 21st at Mounds View, MN. You should all have your attendee packets. Get your registrations sent in and show MN we can have a great turnout no matter what state we are in. If you need more info check our website or [www.recyclersconvention.com](http://www.recyclersconvention.com)

CARS is in charge of the auction so if you have something to donate please send it me at the CARS address. We will also have the RECYCLED ART CONTEST again this year, and the artist will receive 1/2 of the money earned from the auction. Put your thinking hats on and create something unique and fun.

See you at the UPPER MIDWEST CONVENTION!

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**Visit [www.recyclersconvention.com](http://www.recyclersconvention.com) for Exhibitor and Attendee registration information.**

# 2018 Upper Midwest Auto & Truck Recyclers Convention & Tradeshow



Hosted by Automotive Recyclers of Minnesota (ARM) with CARS of WI

[www.recyclersconvention.com](http://www.recyclersconvention.com) | [www.autorecyclersmn.net](http://www.autorecyclersmn.net)

## CARS of WI Board of Directors

### President

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## Executive Secretary

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## Lobbyist

### Greg Hubbard

Hubbard, Wilson, and Zelenkova  
Phone: 608-255-0566  
Email: ghubbard@hwz-gov.com

## CARS of WI 2018 Calender

5:30 Conference Calls - unless noted otherwise

- January 8, 2018
- February 12, 2018
- March 12, 2018
- April 9, 2018
- May 14, 2018
- June 11, 2018
- July 9, 2018
- August 13, 2018
- September 10, 2018
- October 8, 2018
- November 12, 2018
- December 10, 2018

**All meetings are open to the membership. Call CARS office for information.**

## CARS Committee Members

Legislation	*Koepp, Krumenauer
Bylaws	*Tisler
Convention	*Dowd, Strandberg, Dumke
Education	*Strandberg
Insurance	*Bellin
Membership	*Dowd, All Directors
Newsletter	*Rowe, All Directors
Recycling	*Joas
Scholarship	*Hermann
Warranty	*Dowd, Bellin
Wicar:	*Goetsch
Website	*Krumenauer, Strandberg

*All committee's are open to any member.  
Please call the chairman if you want to be  
on a committee or have input.*

*\* Indicates the chairman*

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## Concerned Auto Recyclers of Wisconsin

### CARS News Submission Dates

Issue . . . . .Deadline	Issue . . . . .Deadline
Feb/Mar . . . . . Jan 1	Aug/Sept . . . . . July 1
April/May . . . . . Mar 1	Oct/Nov . . . . . Sept 1
June/July . . . . . May 1	Dec/Jan . . . . . Nov 1

## The CARS News



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Articles and letters suitable for publication will be published in the next scheduled newsletter as space permits. Material should be sent to the Executive Secretary, Sandy Dumke, Sandy@CarsofWI.com. Articles may be edited for length.

Throughout this issue, trademarked names are used. Rather than place a trademark symbol in every occurrence of a trademarked name, we state we are using the names only in an editorial fashion, and to the benefit of the trademark owner, with no intention of infringement of the trademark. Mention of trade names, commercial products, or techniques does not constitute endorsement or recommendation for use.

**Visit [www.carsofwi.com](http://www.carsofwi.com)**

# CARS of WI Board Meeting

## January 8, 2018 - Conference Call

Conference call meeting was called to order by Dowd at 5:34 p.m.

**Board members present:** Koepp, Dumke, Goetsch, Krumenauer, Bellin, Tisler, Dowd, Joes, and Hermann.

**Board members absent:** Holberg, Strandberg, Ross, Bellin, Rowe, Randy from TJ's, and Rademacher.

Motion to accept previous meeting notes made by Hermann and seconded by Goetsch. Motion passed.

**Treasurer's report:** No report.

**Legislative Committee:** Greg joined us. The bills don't have any notice for hearing in either house so that is good. We need to get all of our member calls done and keep asking members to call their reps and senators. We need to send contributions. Need to have some volunteers if we need to testify: Morrison, B&M with both be present to testify.

**Bylaw Committee:** No Report

**Convention Committee:** Need some more auction items. Vendors are starting to slowly trickle in, like normal and we are getting a few attendees signing up. 2019 convention we are looking at black river falls. Sandy is getting some more information from the fairgrounds.

**Education Committee:** Nothing new to report.

**Insurance Committee:** Nothing new to report.

**Membership Committee:** Kadingers isn't renewing their membership. We are down 5-6 yards this year.

**Newsletter Committee:** We NEED content. Reminder that news articles are due at the 1st of the month!

**Recycling Committee:** Nothing new to report. Prices remain static.

**Scholarship Committee:** A few scholarship recipients have sent in there grades and checks will be cut shortly.

**Website Committee:** In need of some updating: new members, members leaving, and new directors. Pete and Kevin offered to co-chair the website committee.

**WI CAR Committee:** Nothing new to report.

**Warranty Committee:** All is quiet on the warranty front.

**Old business:**

**New business:** A possible face to face in black river falls February 24th to check out the facilities.

A motion to adjourn was made at 6:13 p.m. by Hermann and seconded by Bellin.

# CARS of WI Board Meeting

## February 24, 2018

Meeting was called to order by President Dowd at 11:24 a.m.

**Board members present:** Strandberg, Dowd, Dumke, Koepp, Tisler, Hermann, Rowe and Krumenauer.

**Board members absent:**

Motion to accept previous meeting notes made by Robbie and seconded by Tisler. Motion passed

**Treasurer's report:** Ryan was absent so we all looked over the reconciliation. We would like to check in on the couple checks we had questions on from previous months. Motion to accept the treasury report was made by Tom and seconded by Tisler.

**Legislative Committee:** Vin data is still on track thru ARA. Bid card wars are going well and will hopefully go away for at least this session. Bring up third party buyers to Greg and make sure that he is aware of the issues.

**Bylaw Committee:** Possibility of adding one additional owner/member from a yard. Members with multiple yards can have more than one member on the board.

**Convention Committee:** We need an auctioneer for the auction. The possibility of Mike Swift being an auctioneer for the convention. Thirteen booths are

sold, Friday and Saturday hospitality room and arts are sold. We need to get auction items. Junk yard art should have better recognition.

**Education Committee:** Possibility of having Dan from Legend do a Cat lesson.

**Insurance Committee:** Nothing new to report.

**Membership Committee:** Ralph's in Marinette joined. Get a mailer going out in October to all the registered salvage dealer.

**Newsletter Committee:** All articles are due by the 1st. Committee members are now getting all articles to proof.

**Recycling Committee:** Prices are on the rise currently, without much stability.

**Scholarship Committee:** All checks are in the mail. We are looking forward to next years applicants.

**Website Committee:**

**WI CAR Committee:** Nothing new to report.

**Warranty Committee:** Nothing new to report.

**Old business:** Annual meeting via phone conference. WI Hill days is tabled for the moment.

**New business:** Demo derby for next year. WI hill days. Getting a video put together dealing with the complete process of salvaging a vehicle to promote to schools.

A motion to adjourn was made at 1:34 p.m. by Tisler and seconded by Robbie.

## Legislative Update

*By Greg Hubbard*

Hello Everyone,  
The bills have been introduced now for over a month. We did our initial outreach with I believe has been successful. I've met with Committee Chairs and members. The Auctions have done some outreach but, not what I expected. Also, the Insurance Alliance has registered in favor of the bill, but they don't seem to be actively lobbying on it and none of the individual insurance companies have registered a position, which means they can't actively lobby on the bills. I've been in regular contact with the Transportation Committee Chairs to make sure we're still good. As you know, there would have to be a Committee public hearing and Committee vote to get the bills to the Assembly Rules and Senate Organization committees (the committees that schedule bills for full floor actions).

Then Rules and Org would have to vote to schedule the bills. In short there are many steps that would have to be taken to get these bills to the floor—this is all good.

This legislative session will be done on March 22, probably sooner in at least the Assembly. Once session is over the bills die. I think we still need to be vigilant. Make sure members have made their calls. Continue to send in contributions. All of these actions set us up for 2019. Especially contributions after we get out of session. So far Robbie and Sandy have sent checks from their companies. Again it doesn't have to be a lot \$250, \$100, \$50—ANYTHING WILL HELP.

Things look good for now. Call me if you have any questions.

## Swift Update

*By Mike Swift,  
ARA Past President*

### Renault's Transition

This year, Renault is going further than ever before to reduce its environmental impact. Beyond drastically cutting the carbon footprint of each vehicle produced, Renault is looking at the whole life of the vehicle. Already, you can drive a Renault Espace that is 90% recyclable. In fact if you consider any vehicle in the Renault lineup today, you will find it is made from 30% recycled materials, a figure set to rise to 33% by the end of 2016.

Yet the circular economy requires us to go even further. So Renault is leading the way, for example, in repairing and reusing products. Ellen MacArthur saw this in action herself at Renault's factory in Choisy-le-Roi, France. Here, parts from old cars are removed and made useful again. As Ellen MacArthur writes: "When a re-manufactured gearbox leaves Choisy, it contains an average of 75% pre-used but tested parts. When an engine leaves Choisy, it contains 38% pre-used tested parts."

All of the OEM need to realize has Renault has We want to be in the MIX we realize all Used Auto Parts might not be the best way to repair But as Chris Christopher Daglis Has said over the Years Lets repair these vehicles with a MIX of Parts Used Aftermarket Rebuilt and New OEM We just want to be in the MIX.

## Sincere Condolences

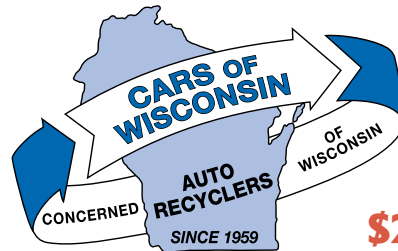
### Wayne Smits

We want to send our sincere condolences to the family of Wayne Smits from Choice Auto in Marinette. Wayne passed away on February 23, 2018. He served on the CARS of WI board of directors and Treasurer for several years. Wayne was 64 years old and survived by his wife Kathy, and children Joel, Randy, Ron and families. For a complete obituary go to [ryan-funeral-home.tributecenterstore.com](http://ryan-funeral-home.tributecenterstore.com)

### Jim Gabrick

We also want to send sincere condolences to the family of Jim Gabrick of Fountain City Wi. Jim was the longest serving employee of Elmers Auto for the last 25 years. He was 14 years old when he started working for his uncle, Elmer and then worked Les and Brad. Jim was a avid big game bow hunter and received many awards. He is survived by 4 brothers and 6 sisters. He was 63 years old and passed away March 3rd.

### CARS of WI Window Stickers



**\$2.00 Each**

We have the **\*\*NEW\*\* CARS of WI** window stickers for members to display.

Stickers may be placed on the inside of any glass surface.

Contact the CARS office:

CARS of WI

11374 Flynn Lane • Suring WI 54174

715-853-6337

[Sandy@CarsofWI.com](mailto:Sandy@CarsofWI.com)

## CARS of WI Associate Members

Member Company	City	Telephone # E-mail	Member Company	City	Telephone # E-mail
AAA Auto Salvage	Rosemount, MN	800-238-6664	Judd Cores	Jefferson, WI	920-674-2518
A & B Converters	Burlington WI	262-206-5623 a_bconverters@yahoo.com	Legend Smelting & Recycling	Spring Valley, CA	815-641-7661
AFTEC Anti-Freeze Tech	Seymour, WI	800-711-1120	Lincoln Savings Bank	Waterloo IA	319-268-4242 KevinB@MyLSB.COM
Alter Metals Recycling	Madison, WI	608-241-1571 kent.christen@altertrading.com	Manheim Milwaukee	Caledonia, WI	262-824-2704 ryan.barker@manheim.com
Ansay and Associates	Madison, WI	800-643-6133 jordan.gross@ansay.com	MCI Cores	St. Louis, MO	314-725-2673 mark@mcicores.net
Behr Iron & Steel	Rockford, IL	800-332-2680	Merchant Card International	River Falls, WI	651-271-6252 merchantservicescarl@hotmail.com
Car-Parts.Com	Ft Wright, KY	859-344-1925 Sales@Car-Part.com	Mike French & Company	Lynden, WA	800-238-3934 mike@mikefrench.com
Car-Partz	Weston, WI	866-355-5810	Nordstrom's Automotive	Garretson, SD	800-272-0033
Chicago Industrial Catalytic	Lincolnshire, IL	312-914-6666	Northern Metal Recycling	Eau Claire, WI	715-834-6677
Cousineau Auto	Appleton, WI	800-642-2550 Bill@goodparts.biz	Northern Metal Recycling	Rice Lake, WI	715-736-8697
Crest Environmental Products	Hudson, WI	715-426-5826 info@crestenviro.com	Pam's Auto Inc	St Cloud, MN	800-560-7336 mark@pamsauto.com
Exide Technoliges	Minneapolis, MN	612-781-4407	QRP of WI	Tomahawk, WI	888-241-0294 rross.qrp@gmail.com
Fox Valley Iron Metal	Oshkosh, WI	920-231-8187	RPEP Express	Waupaca, WI	715-258-7676
Global Parts Solutions	Florence, WI	906-360-5940 Rod@globalpartssolutions.com	Sadoff Iron & Metal	Fond Du Lac, WI	920-921-2070 hirschberg@sadoff.com
Hollander LLC	Plymouth, MN	763-519-3203	Sharp Auto Parts	Stillwater, MN	651-439-2604 sales@sharppautoparts.com
HUB international	St. Paul, MN	651-288-2291 mikewilman@hubinternational.com	United Milwaukee Scrap	Mikwaukee, WI	414-444-8059 bpurcell@umswi.com
John's Auto Parts	Blaine, MN	763-784-1711			

**Please patronize all our Associate Members who generously support CARS of WI throughout the year.**



## CARS of WI Direct Members

Member Company	City	Telephone #	Member Company	City	Telephone #
Al's Auto Salvage	Franklin	414-425-1890	LKQ Smart Parts	Hustisford	800-236-3236
Arrow Auto, Inc	Green Bay	800-695-2776	LKQ Star Auto Parts	Janesville	800-362-9451
Auto Parts & Recycling	Fredonia	800-680-2886	McDill Auto Wrecking	St Point	800-332-4491
B & M Auto Sales	Waukesha	800-236-2301	Mommaerts Auto	De Pere	920-336-6269
Badger Motors	Wis Rapids	800-236-4395	Morrison's Auto	Edgerton	800-866-2277
Bay Auto Parts	Green Bay	800-229-2886	Mount Horeb Truck	Mt Horeb	800-832-4831
Blaine's Auto	Slinger	262-644-8808	Newville Auto Salvage	Edgerton	866-884-3115
Brians Repairables	Abrams	920-639-9665	Niks Auto Parts	Neenah	800-242-4379
Calumet Auto Salvage	Milwaukee	800-215-6500	Novak Ent/Norb's Salvage	Denmark	800-236-2524
Choice Auto Recyclers	Marinette	715-732-0541	Ralph's Auto Salvage	Oconto	920-826-5283
Cleveland Auto	Cleveland	800-278-2178	Remington Auto Salvage	Eau Claire	800-871-2560
Conrads Auto Salvage	Mondovi	800-353-4611	Rhine Auto Inc	Plymouth	800-535-2325
Cousineau Auto	Antigo	866-330-3730	Rhineland Auto Salvage	Rhineland	800-236-5639
Cousineau Auto	Weston	800-521-1443	Rocki Top Auto Salvage	Glen Flora	715-322-5774
Defaut Auto Salvage	Two Rivers	800-236-1483	Roz Auto Salvage	Milwaukee	800-281-2479
Diamond Auto Parts	Fond Du Lac	800-236-7731	St. Croix Auto Parts	New Richmond	715-248-7718
Don Scharf Auto	Eagle River	800-338-4002	Schmidt's Auto Inc	Waunakee	877-869-4968
Dunke's Salvage & Towing	Clintonville	715-524-4680	Schmidts New London	Hortonville	800-242-2125
Eagle Auto & Truck Parts	Eagle	262-594-2819	Shaw's Auto & Salvage	Warrens	888-477-6578
East Troy Auto Recyclers	East Troy	800-263-9780	Sheldon Auto Wrecking	Viroqua	608-637-2230
Elmers Auto Salvage	Fountain City	800-362-5004	Siegel Auto & Recycling	Ogdensburg	920-244-7570
Graveyard Auto	Hortonville	920-779-4944	Smitty's Salvage	Green Bay	800-236-6892
Gauger & Son Salvage	Arena	866-291-2222	Speedway Salvage	Maribel	920-755-2852
Harpers Salvage	Wi Dells	608-254-7971	Stanley Truck Sales	Stanley	800-844-7400
Hillside Salvage	Tigerton	715-535-2913	Strandberg's Auto	Centuria	800-448-5121
Holmes Automotive	Oshkosh	800-235-7560	Sturtevant Auto	Sturtevant	888-835-2914
Hoops Garage & Salvage	Juda	608-934-5534	Sunset Curve Auto	Weyauwega	800-242-8384
Hudspeth Auto Parts	Potosi	608-763-2880	Suttner Ind/Ace Auto	Milwaukee	800-283-6192
Jantz Yard 4	Kenosha	800-554-4770	TJ's Auto	Wis Rapids	800-300-7757
Kadinger's Inc	Downing	800-503-8895	Tisler Salvage	Reedsville	920-732-3669
Kadinger's Cadott	Caddot	800-472-3112	Triple S Auto A&D	Milwaukee	800-558-2268
Kirchhayn Auto Salvage	Cedarburg	800-257-2576	Wally's Auto	Beaver Dam	920-887-0200
Kriewaldt Repair	Iola	715-445-3166	Wisconsin Vehicle Recycling	Waupun	920-948-8941
LKQ Great Lakes	Milwaukee	414-762-2650	Yaeger Auto Salvage	Weston	877-436-8898

**Join us and see what we can accomplish together!**

**CARS of WI Members, Promoting Excellence Through Education**

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# Support of Recycling Industry Trade Associations a Must for Survival

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*By Michael E. Wilson, CEO, Automotive Recyclers Association*

The landscape of the professional automotive recycling industry is changing literally before our very eyes. Why is this happening? What's coming next? How do you best adapt to these changing times? You can get answers to many of these questions through involvement in your local and national trade association membership!

Now more than ever, membership in specific industry trade associations pays for itself several times over. Automotive recyclers around the globe must work together to address outside forces seeking to cut into market share and profit centers or alter the way our product is delivered. It should be our decisions that drive the future of the automotive recycling industry; not the desires of individuals with conflicting interests.

Automotive recycling trade associations play a significant role in the local, domestic and international marketplace. Trade associations like yours and the Automotive Recyclers Association (ARA) actively engage industry partners to help advance the automotive recycling profession and, at the same time, bridge gaps between professional automotive recyclers and those entities that have minimal interest in supporting policies that promote the utilization of Original Equipment Manufacturer (OEM) recycled parts.

The state, provincial and national associations that make up ARA's vibrant affiliate chapters community provide a critical link to individual recyclers at-large. Stakeholders rely on these associations to support the industry with member benefits, including relevant news on a variety of media platforms, networking opportunities, legislative and regulatory representation, marketing tools, employee training and educational resources that provide recyclers with increased industry credibility and tools to grow their business.

Industry trade associations are focused on providing their members with the skills and knowledge necessary to meet the challenges that new, more complex motor vehicles and an increasingly dynamic and global marketplace bring to

professional automotive recycling facilities. Working together, we increase public awareness of the need to conserve natural resources and protect the environment for future generations through automotive recycling and to promote the industry's value to the automotive consumer. Our mutual members continue to provide consumers with quality, low-cost alternatives for vehicle replacement parts, while preserving the environment for a "greener" tomorrow.

It is important that recycling trade associations continue to work collaboratively with stakeholders in the insurance estimatics' community to increase the availability of recycled OEM parts in software platforms used by repair professionals. ARA is committed to the enhancement of industry access to and supply of more reliable, consistent, and accurate parts data. Access to quality OE data as well as enhancing insurance-quality parts data through greater utilization of parts grading codes, standards and certification programs should be a top priority of every association.

When talking with others in the industry, we are good-will ambassadors on behalf of our organizations. Each of our associations' success rely directly on the success of each other. The larger and more influential our associations become, the more programs and benefits can be provided that help each and every member. We appreciate recyclers support and continue to strive to make these the best associations for you the members.

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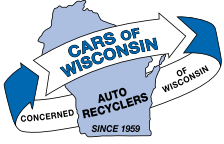
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