

**Concerned Auto Recyclers of Wisconsin**

# CARS News

*Promoting industry excellence through education.*

*June/July 2018*

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## **From the Secretary's Desk**

*By Sandy Dumke*

*HOORAY, HOORAY, It's the first of May  
The snow is gone  
The flowers are blooming  
And soon it will be Memorial Day*

I hope you are all on your way to a great summer. The price of scrap is increasing but the gas prices are going up. I guess we get some bad with the good.

We just finished up with the Upper Midwest Convention in Minnesota. We had several vendors and sponsors that made it a success, along with speakers that were terrific.

The 2019 Upper Midwest Convention will be in Black River Falls.

We had originally announced the date of May 10 & 11 however that is the opening day of fishing in Minnesota and it is also Mother's Day on May 12th.

So we have been able to change the date to May 17 & 18, with some things starting on May 16th. This will be the CARS of WI 60th ANNIVERSARY. We have some very special things being planned so watch for some more information to come.

Another IMPORTANT ANNOUNCEMENT we need to make is because of the low attendance we have experienced in the last few years at the CARS ANNUAL MEETING. We will be having the 2019 Annual meeting at the Upper Midwest Convention. According to our BY-LAWS we must have an annual meeting to cover important business of the association. We want to make this a short meeting so will be changing the agenda. Watch for more information to come.

*From the Secretary's Desk.... continued on page 5*



## CARS of WI Board of Directors

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### Greg Hubbard

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## CARS of WI 2018 Calender

5:30 Conference Calls - unless noted otherwise

- January 8, 2018
- February 12, 2018
- March 12, 2018
- April 9, 2018
- May 14, 2018
- June 11, 2018
- July 9, 2018
- August 13, 2018
- September 10, 2018
- October 8, 2018
- November 12, 2018
- December 10, 2018

**All meetings are open to the membership. Call CARS office for information.**

## CARS Committee Members

<b>Legislation</b>	*Koepp, Krumenauer
<b>Bylaws</b>	*Tisler
<b>Convention</b>	*Dowd, Strandberg, Dumke
<b>Education</b>	*Strandberg
<b>Insurance</b>	*Bellin
<b>Membership</b>	*Dowd, All Directors
<b>Newsletter</b>	*Rowe, All Directors
<b>Recycling</b>	*Joas
<b>Scholarship</b>	*Hermann
<b>Warranty</b>	*Dowd, Bellin
<b>Wicar:</b>	*Goetsch
<b>Website</b>	*Krumenauer, Strandberg

*All committee's are open to any member.  
Please call the chairman if you want to be  
on a committee or have input.*

*\* Indicates the chairman*

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## Concerned Auto Recyclers of Wisconsin

### CARS News Submission Dates

Issue . . . . .Deadline	Issue . . . . .Deadline
Feb/Mar . . . . . Jan 1	Aug/Sept . . . . . July 1
April/May . . . . . Mar 1	Oct/Nov . . . . . Sept 1
June/July . . . . . May 1	Dec/Jan . . . . . Nov 1

## The CARS News



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The *CARS News* is published six times per year for the Concerned Auto Recyclers of Wisconsin. None of the material in this publication necessarily reflects the opinion of CARS of WI, its officers, directors, staff, members or its Publisher. Statements of fact and opinion are the responsibility of the author alone.

Articles and letters suitable for publication will be published in the next scheduled newsletter as space permits. Material should be sent to the Executive Secretary, Sandy Dumke, Sandy@CarsofWI.com. Articles may be edited for length.

Throughout this issue, trademarked names are used. Rather than place a trademark symbol in every occurrence of a trademarked name, we state we are using the names only in an editorial fashion, and to the benefit of the trademark owner, with no intention of infringement of the trademark. Mention of trade names, commercial products, or techniques does not constitute endorsement or recommendation for use.

**Visit [www.carsofwi.com](http://www.carsofwi.com)**

# CARS of WI Board Meeting

## March 12, 2018 - Conference Call

Conference call meeting was called to order by Dowd at 5:34 p.m.

**Board members present:** Goetsch, Strandberg, Joes, Dumke, Bellin, Krumenauer, Tisler, Dowd, and Hermann.

**Board members absent:** Koepp, Ross, Rowe, and Randy from TJ's.

Motion to accept previous meeting notes made by Krumenauer and seconded by Goetsch. Motion passed.

**Treasurer's report:** No report.

**Legislative Committee:** B&M and Morrison are heading to Madison to meet with greg, the auction houses, and a LKQ representative to discuss the bid card issue(that will not be passed this session).

**Bylaw Committee:** No Report

**Convention Committee:** Need some more auction items, but Sandy did have some luck finding items. We are going to have a bucket raffle Vendors are starting to trickle in, like normal, and we are getting a few attendees signing up. Sandy is going to make raffle tickets for our scholarship raffle in time for the midwest conference. We are going to have a raffle for the condo as well.

**Education Committee:** Nothing new to report.

**Insurance Committee:** Nothing new to report.

**Membership Committee:** Fox Valley Iron and Metal is no longer a member and their add has been removed from the newsletter.

**Newsletter Committee:** Sadoff, is looking to get an add in the newsletter. We NEED content. Reminder that news articles are due at the 1st of the month!

**Recycling Committee:** Nothing new to report. Prices are currently high.

**Scholarship Committee:** All scholarship recipients have sent in there grades and checks have been sent. Set up a raffle to compensate for lack of golf tourney. Get raffle tickets made up before we get to the midwest conference. We are going to raffle off \$1000, \$350, and \$150. Tickets will be \$10 each. We want to draw for the prizes at the Morrison Golf outing. Hermann made a motion to set up the raffle and Tisler seconded.

**Website Committee:** Nothing new to report.

**WI CAR Committee:** Nothing new to report.

**Warranty Committee:** Check is going to be sent back to CARS of WI..

**Old business:** We need to check back into options for the promotional video that was mentioned. WI-DOT is still using Harmoni and they will have it in their tool bag thru 2018

**New business:** None

A motion to adjourn was made at 6:13 p.m. by Tisler and seconded by Strandburg.

### Can You Help Us Reduce Our Paper Usage

Would you like to receive the **CARS News** in your in-box rather than your mailbox?

Please send your email information to [newsletters@rjmc.com](mailto:newsletters@rjmc.com) and we will send you the newsletter digitally.

**Thank you for helping us save a tree!**

# CARS of WI Board Meeting

## April 9, 2018 - Conference Call

Conference call meeting was called to order by Dowd at 5:32 p.m.

**Board members present:** Koeppe, Strandberg, Joes, Rowe, Dumke, Bellin, Krumenauer, Randy from TJ's, Dowd, and Hermann.

**Board members absent:** Ross, Goetsch, and Tisler.

Motion to accept previous meeting notes made by Krumenauer and seconded by Hermann. Motion passed.

**Treasurer's report:** Report was e-mailed.

**Legislative Committee:** The meet and greet with IAA and Copart went well. They changed the bill completely and what they stated didn't match what was written. They are hoping that we will come up with a compromise and have another meeting with them in the fall. Greg will be in MN at the midwest conference if anyone has any questions.

**Bylaw Committee:** No Report

**Convention Committee:** Get signed up and get your rooms booked the conference is right around the corner. We need help selling auction tickets, someone to be present at the booth and organizing the art pieces.

**Education Committee:** Nothing new to report.

**Insurance Committee:** Nothing new to report. Check into cost of insurance on a demo derby for next year.

**Membership Committee:** A few people are dropping out, mostly due to being out of business. There is a new updated list on the website.

**Newsletter Committee:** We NEED content. Reminder that news articles are due at the 1st of the month!

**Recycling Committee:** Nothing new to report. Prices are currently high.

**Scholarship Committee:** All quiet on the scholarship front.

**Website Committee:** Nothing new to report.

**WI CAR Committee:** Nothing new to report.

**Warranty Committee:** Committee is jumping through hoops to get the bond back.

**Old business:** Do we know who the admin is for our Facebook page. We need to find out our admin credentials so we can keep it up to date.

**New business:** Morrisons golf outing is in May 19th, Sandy is looking for someone to help her at the hole we sponsor.

A motion to adjourn was made at 6:13 p.m. by Rowe and seconded by Dumke.

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*From the Secretary's Desk.... continued from cover*

We are planning to have an EDUCATIONAL SEMINAR this fall. We will have more info next newsletter.

Enjoy your spring

Sandy

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# Swift Update

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*By Mike Swift, ARA Past President*

## Hope all is well in the Auto Recycling Industry!

Auto Recyclers had a bill passed in the House and the Senate in the FAST Act.

When enacted, this new law will now require automakers to make publicly available the OE part names, part descriptions and part numbers of a vehicle's defective components that are subject to a recall. This is a significant step forward in ARA's quest for motor vehicle parts data. For the first time, there will be federal statutory language mandating manufacturers to make OE part numbers available to the public. This language is a critical step as it provides a basis for ARA action in the coming months to work with regulators to secure electronic access to part numbers of recalled components tied to Vehicle Identification Numbers (VINs). ARA will continue to educate policymakers that it is only with electronic access to part numbers associated with specific VINs that professional automotive recyclers can comply with the TREAD Act of 15 years ago in which Congress prohibited the sale of non-remedied recalled automotive parts.

So now we are almost 3 years and NHTSA still has not got the rule making done for Auto recyclers to who utilize this information DAILY in our YMS. So now we have safecar.gov, When it Works and a URG Hot Key when these two work and if NHTSA hasn't blocked them again. What a Joke. Trying to do the right thing; Not sell Recalled parts. The OEM's control NHTSA. ARA has been in Meetings with NHTSA but all we get back is we are working on it Blah Blah Blah.

As many of you have heard, Michael Wilson is no longer in charge of ARA. Michael was very instrumental in this getting signed in to law. He testified in front of Congress and spent many, many hours on getting this done for Auto Recyclers. When we get Build Sheet Data I believe it will be because of Michael's leadership, and the help from his entire staff and also all of the volunteers with ARA. Michael's knowledge of our industry, in North America and the world will be missed.

He Believed in a better world for Auto Recyclers and I hope that all of you will contact Michael and just tell him "Thanks" for working so hard for Auto Recyclers, here in the USA but also around the World. While working on the ARA EC I learned a lot about Michael and his love for this industry was second to NONE. Good Luck ,Michael.

So with all of this stuff going on in the World; tariffs, steel and aluminum prices, OEM and them trying to defeat all and control how all Parts are to be repaired, NEW OEM only. With a person like Todd Tracy, the attorney who won the 43 million dollar lawsuit in Texas for faulty repair and parts, that on his watch no vehicles should be repaired with any parts besides OEM and OEM repair standards. Now he is suing LKQ.

So the point of all of this is Auto Recyclers need their Associations more than EVER. If we don't tell the world all of the wrongs against us and the rights that we do in the world more Todd Tracys will convince the world that JUNKYARD PARTS ARE EVIL. We know that this is not the case at all. This has to be a grass roots effort in the State on and the nation to tell the world what we do in Auto Recycling. Why We MATTER! Why our Parts Matter! We save people money on repairs and we also save the planet from more being produced.

I have been in several meetings and have said the ultimate goal for Auto Recyclers is the one day the OEM realizes we are them. We take care of the end of Life. We have parts to help make repairs that they no longer produce. One of these days.

We are the ones that Have to Make Auto Recycling Great Again! We have to preach the word! We have to make others believe. We have Great customers now but just think of when we get the non-believers.

*Living the Dream*

## Rep. Ed Brooks Added to the List of Legislators Not Seeking Re-election in November

**By Greg Hubbard, Hubbard Wilson & Zelenkova**

On Tuesday, May 15 Representative Ed Brooks sent out a press release announcing that he will not seek re-election to Assembly District 50 in November. Brooks was diagnosed with Leukemia last year, which played a large role in his decision to not seek re-election.

Brooks joins the following list of individuals who have announced that they will not seek re-election for their respective seat:

- Paul Ryan (R) - Not seeking re-elections to CD-1
- Andre Jacque (R) - Not seeking re-election to the AD-2, running for SD-1
- Dale Kooyenga (R) - Not seeking re-election to the AD-14, running for SD-5
- Adam Jarchow (R) - Not seeking re-election to AD-28
- Joel Kleefisch (R) - Not seeking re-election to AD-38
- Ed Brooks (R) - Not seeking re-election to AD-50
- Jesse Kremer (R) - Not seeking re-election to AD-59
- Tom Weatherston (R) - Not seeking re-election to AD-62
- Kathy Bernier (R) - Not seeking re-election to AD-68, running for SD-23
- Terese Berceau (D) - Not seeking re-election to AD-77
- Eric Genrich (D) - Not seeking re-election to AD-90, running for Mayor of Green Bay
- Dana Wachs (D) - Not seeking re-election to AD-91, running for Governor
- Lee Nerison (R) - Not seeking re-election to AD-96
- Leah Vukmir (R) - Not seeing re-election to SD-5, running for U.S. Senate
- Terry Moulton (R) - Not seeking re-election to SD-23
- Kathleen Vinehout (D) - Not seeking re-election to SD-31, running for Governor

## 2017 Scholarship Recipient

This is a letter CARS received from Heather Ruby who is one of our 2017 scholarship recipients.

*Dear CARS of Wisconsin,*

*I would like to thank you for the consideration of my scholarship and for selecting me as a recipient for the Bob Hoffmann and Cheryl Rastia scholarships. I have been working at Bay Auto Parts for almost two years now and the auto recycling industry has grown very near and dear to my heart, so being awarded these scholarships is a great honor.*

*I am very grateful for the financial assistance while I pursue a degree in accounting at the University of St. Thomas. I would absolutely love to put my degree to use in the automotive recycling industry if an opportunity comes my way. Thanks again for selecting me and thank you for all of your hard work in promoting auto recycling as well as raising public awareness on its numerous benefits.*

*Sincerely, Heather Ruby*

### **HELP!**

**Can you help to continue  
CARS of Wisconsin News?**

***If you have been thinking about  
advertising, NOW is the time!***

This newsletter is supported by the advertisers in it ***and we thank them!!***

The advertising support for the newsletter is struggling to cover the costs of production and mailing. This newsletter is mailed to all the automotive recyclers in Wisconsin. It carries the news from CARS of Wisconsin free of charge as a service to the association. It is a membership building tool and a resource for CARS as the newsletter gets the word out on CARS activities and information.

Your ad supports the newsletter and in turn supports CARS of Wisconsin.

**Can you support CARS of WI News?**

**Call 877-525-4589**

# ARA Secures Critical OE Part Number Data for Automotive Recycling Industry

MANASSAS, VA – A group of 12 Senators and 28 Representatives have reached an agreement on a five-year highway bill, now entitled the Fixing America’s Surface Transportation (FAST) Act. The 1,300 page legislation includes a provision that requires automotive manufacturers to provide original equipment (OE) parts data for recalled components. ARA staff and leadership have worked around the clock these last few months to secure the critical parts language in the bill. Both the House and Senate are expected to pass the FAST Act and the President has signaled his intent to sign it into law in the coming days.

When enacted, this new law will now require automakers to make publicly available the OE part names, part descriptions and part numbers of a vehicle’s defective components that are subject to a recall. This is a significant step forward in ARA’s quest for motor vehicle parts data. For the first time, there will be federal statutory language mandating manufacturers to make OE part numbers available to the public. This language is a critical step as it provides a basis for ARA action in the coming months to work with regulators to secure electronic access to part numbers of recalled components tied to Vehicle Identification Numbers (VINs). ARA will continue to educate policymakers that it is only with electronic access to part numbers associated with specific VINs that professional automotive recyclers can comply with the TREAD Act of 15 years ago in which Congress prohibited the sale of non-remedied recalled automotive parts.

ARA would like to thank our supporters in Congress – most notably Congressman Adam Kinzinger of Illinois and Senator John Thune of South Dakota who helped champion our quest for this critical OE parts language. We also appreciate the efforts of ARA leadership, associate members and other stakeholders who contributed on our behalf.

The bill includes other recall-related provisions that: calls for a pilot grant program for states to notify consumers of vehicle recalls, establishes incentives for dealers to check for open recalls at the time of service for all patrons and requires rental car companies to ground vehicles that are subject to an open safety recall until they are fixed.

## Scrap Metal Market Report

*May 2018*

<b>Crushed Cars</b> . . . . .	\$180.00 NT
<b>Engines</b> . . . . .	\$200.00 NT
<b>Transmissions</b> . . . . .	\$.014 LB
<b>Steel Rims</b> . . . . .	\$230.00 NT
<b>Auto Cast</b> . . . . .	\$240.00 NT
<b>Starters</b> . . . . .	\$.019 LB
<b>Alternators</b> . . . . .	\$.028 LB
<b>Aluminum Rims</b> . . . . .	\$.072 LB
<b>Aluminum Radiators</b>	
<b>Clean/Dirty</b> . . . . .	\$0.53 LB/\$0.25 LB
<b>Brass/Copper Radiators</b>	
<b>Clean/Dirty</b> . . . . .	\$1.80 LB/\$1.25 LB
<b>Harness Wire</b> . . . . .	\$.090 LB
<b>Lead Wheel Weights</b> . . . . .	\$.020 LB
<b>Batteries</b> . . . . .	\$.035 LB

*This report is meant to provide readers with approximate scrap metal market values. For the most current and accurate prices call your scrap metal vendor.*





## Simple Spill Control for Vehicle Storage

*By Dave Kendziorski, Stromtech, Inc.*

Even after processing and fluid removal, spills and leaks can occur beneath vehicles stored outside in the vehicle storage area. This problem is particularly common in self service (u-pull-it) facilities where customers remove parts and hoses that contain residual fluids.

The following recommendations can help reduce these spills and leaks:

1. Properly drain and remove the fluids as much as possible and tightly cap or plug the openings. Sloppy or rushed fluid removal will increase leaks and spills.
2. In self service facilities, encourage customers (signs, written instructions) to be careful to avoid spills and prevent fluid releases. Consider providing small Spill Kits through the vehicle storage area.
3. Conduct daily inspections and clean up debris and spills - not just when the vehicles are removed and taken to a scrap recycler.
4. In self service facilities, place a carpeted floor mat under every vehicle that still contains a motor/transmission, and other problem parts (such as a leaking rear axle assembly). When the vehicle is scrapped, just throw the soiled floor mat into the vehicle. As an alternative, you can insert small trays beneath the vehicles, but they tend to be kicked or blown over which spills the contents.



# 2018 Upper Midwest Auto & Truck Recyclers Convention & Tradeshow



Hosted by Automotive Recyclers of Minnesota (ARM) with CARS of WI  
[www.recyclersconvention.com](http://www.recyclersconvention.com) | [www.autorecyclersmn.net](http://www.autorecyclersmn.net)

The 2018 Upper Midwest Recyclers Convention and Trade Show was held at the Mermaid Event Center in Mounds View, Minnesota on April 20 & 21, 2018. I was impressed by the turn out for the event. Attendees were drawn by interesting and educational programs.

On day one, Jon O'Malley from You Profit Business Coaching presented classes on "Retaining Your Best: More Important than Recruiting" in which he talked about type A, B and C employees. He also presented a class on Phone sales where he talked about understanding your customers and building a relationship with your customer.

The afternoon consisted on round table discussions on "Core Programs, How to Setup, Implement and Profit" and a discussion on "E-bay: How to set up, Implement and profit from it." Also "How to Grade Sheet Metal so ARA Codes From Yard to Yard are More Consistent" and "CAPA, NSF, ISO - What Do These Certifications Really Mean." All the classes were well attended.

A trade show was held both days with 44 vendors. Then the annual Live Auction was held that evening.

On the second day the classes were "How to Develop an Effective Safety Program" by Dave Kendziorski from Storm Tech, Inc.. Then a "Forklift Train the Trainer" class by Paul Secker of SAS Forks. Then a class on "New and Approved Storm Water Treatment Technologies," by Dave Kendziorski.

After the second day trade show there was a *Owners & Managers Round Table Forum* followed by dinner.

It was a good Convention and Trade Show. Next years show will be held May 17 & 18, 2019 at the Jackson County Ice Arena in Black River Falls, Wisconsin.





# NETWORKING



# TRADESHOW



# **Thank You Vendors and Sponsors**

## **at the 2018 Midwest Auto & Truck Recyclers Convention & Tradeshaw**

**360 Solutions - ACE/MCI Commodities**

**Adolph's Converters & Cores**

**ARA**

**Assured Partners of MN**

**Balcon Enterprises, Inc**

**Buddy Automotive Innovations**

**Commercial Forms Recycler Supply**

**CARS of Wisconsin**

**Car-Part.com**

**CCC Info Serv/Pinnacle Professional**

**CW Metals**

**Derson Mfg Inc**

**Dorman Products**

**Express Auto Transport**

**EZ Crusher (R M Johnson Co)**

**EZ - Route**

**Good Fire Solutions**

**Hollander**

**Hotsy Minnesota**

**Legend Smelting And Recycling**

**Merchant Card International**

**Metro Metals**

**Nuss Truck & Equipment**

**Partstrader**

**Phoenix Automotive Cores**

**Power Plus Products**

**Rebuilders Automotive Supply**

**Recyclers Power Source**

**Reliable Batteries, Inc.**

**RPEP**

**SAS Forks**

**United Catalyst Corporation**

**United Recyclers Group**

## Recycled Art Contest Winners

We had several fantastic art items entered this year. They are always interesting and shows the ingenuity people have if they put their heads to work. We had a Peoples Choice award. All attendees voted for the item they liked the most. The winners received a gift card.

### Winners were:

- **First Place:** Nick Frey from Conrads Auto for a license plate sign.
- **Second Place:** Pete Krumenauer from Conrads for the pub table.
- **Third Place:** Pete Krumenauer from Conrads for the garden flower

### *Congrats to all of you!*

Recycled art items entered the contest were provided by Pete Krumenauer, two items, Bob Kittleson, two items, Matt Rowe, three items, Nick Frey, one item and Sandy Dumke, two items. All items were auctioned off and 1/2 of the profit was awarded to the artist.

Thank you to all the artist that make the conventions fun and interesting.

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## Condo Winner

The winner of the CARS Condo raffle held at the Upper Midwest Condo was Teri Smith from Conrads Auto. She lives in Colfax WI. The CARS Condo is in Minocqua, WI and is the 4th week of the year. It has a full kitchen, one bedroom, sofa and fireplace. It is on the snowmobile trail and you can just step out your patio door and ride.

Congrats Teri and don't let Jerry talk you into working that week. Have fun.

## CARS Scholarships

*Source: carsofwi.com*

### CARS of Wisconsin currently offers several types of scholarships:

#### Robert R. Morrison Scholarship

The family of Robert R. Morrison and Concerned Auto Recyclers are offering a \$1,500 scholarship to a graduating senior. Students may choose to attend a college, university, technical or trade school. The scholarship will be awarded after the student presents evidence of successful completion of one semester and has enrolled in a second semester.

#### Cheryl A. Rastia Memorial Scholarship

The Cheryl A. Rastia Memorial Scholarship is offered all employees and their families to assist in continuing education. Cheryl Rastia worked for over 30 years in the industry and served as the Executive Secretary for CARS from 1990 until 2002 when she lost her courageous battle with cancer.

#### Bob Hoffmann Memorial Scholarship

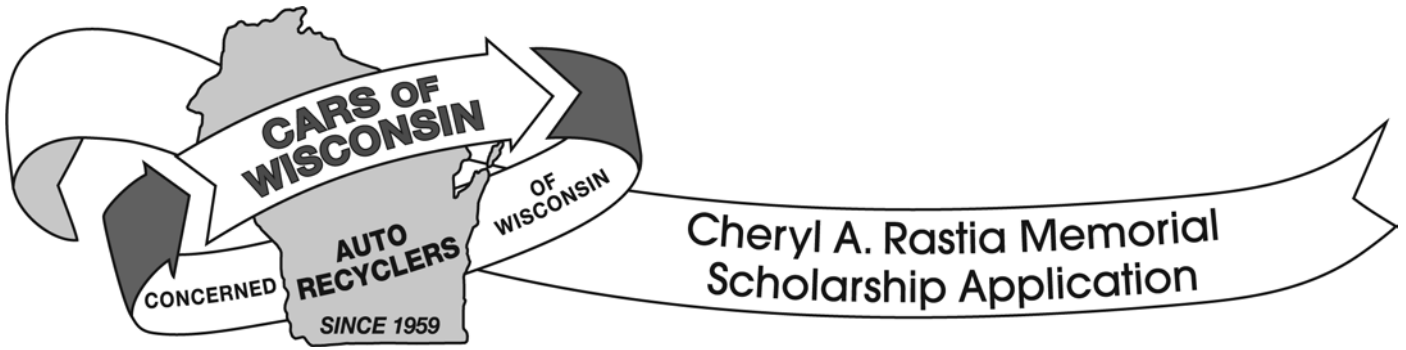
The Bob Hoffmann Memorial Scholarship is administered and funded by the statewide association of Wisconsin's automobile salvage industry known as Concerned Auto Recyclers of Wisconsin (C.A.R.S. of Wisconsin).

You can find the scholarship applications on following pages (pages 14 - 18) of this newsletter or at carsofwi.com.

Additional scholarship information can be found at carsofwi.com.



**Also use the forms on page 17 & 18 for the Cheryl A Rastia and Bob Hoffmann Scholarships.**



The Cheryl A. Rastia Memorial Scholarship is administered and funded by the statewide association of Wisconsin’s automobile salvage industry known as Concerned Auto Recyclers of Wisconsin (C.A.R.S. of Wisconsin). C.A.R.S. was established in 1959 to promote the auto recycling industry and as a common ground for its members to exchange information and ideas to create progressive, safer, and more efficient work environments. These scholarships offered are to be a benefit to the many employees and their families to assist in continuing education. Cheryl Rastia worked for over 30 years in the industry and served as the Executive Secretary for C.A.R.S. from 1990 until 2002 when she lost her courageous battle with cancer.

**Eligibility:**

1. Applicant can either be an employee, an owner, or have a parent, grandparent or legal guardian who is an employee or owner.
2. The employee/owner has to have been employed for at least one year at a business that is a “good standing” member of C.A.R.S.
3. Applicant must have a cumulative high school/college/technical school grade point average of 2.5 or higher.

**Requirements:**

1. Completed application form.
2. Letter of acceptance from the school you are or will be attending.
3. Verification of a 2.5 GPA or above.

*Only those applicants that fully complete the entire application and submit all requested documents will be considered.*

Name of person who meets the eligibility requirement	Name of the business	Start date of employment
Name of applicant		
First	Middle	Last

*If I am awarded this scholarship, I will make every effort to complete this course of study. I understand that if I do not complete this term with at least a 2.0 grade, or pass in a pass/fail class, no scholarship money will be paid.*

**Four scholarships of \$500 will be awarded.**

Signed: \_\_\_\_\_

Submit the application materials to: Tom Herman  
Cleveland Auto  
1486 North Ave  
Cleveland, WI 53015

**Application materials must be post marked by August 31st**





**Include this form for the Cheryl A Rastia and Bob Hoffmann Scholarships Application**

1. Name and address of high school now attending or graduated from \_\_\_\_\_

2. Year graduated or expected date of graduation \_\_\_\_\_

3. Name and address of college/technical school now attending or have applied for \_\_\_\_\_

4. Date of entrance \_\_\_\_\_ 5. Expected date of graduation \_\_\_\_\_

6. Course of study \_\_\_\_\_

7. Why you have chosen this course? \_\_\_\_\_

8. Briefly state what your career goals are and how you intend to accomplish them?

9. How much have you saved for your education? \_\_\_\_\_

10. How much of the cost of your education will your parents/guardian/others pay?

11. Are there any special financial circumstances we should be aware of? \_\_\_\_\_

Briefly summarize your activities during your High School years. Include information such as involvement with sports, employment , offices held, community activities, etc.

12. Sophomore \_\_\_\_\_

13. Junior \_\_\_\_\_

14. Senior \_\_\_\_\_

15. Which of the above experiences do you feel has contributed most to your development and why? \_\_\_\_\_

**Include this form for the Cheryl A Rastia and Bob Hoffmann Scholarships Application**

16. State briefly what kind of person you think you are and what self-improvements would you like to make?

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17. How aware do feel the general public is of our industry? \_\_\_\_\_

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18. What would you suggest we do to increase the awareness? \_\_\_\_\_

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19. If you were asked to explain the benefits of auto recycling, what would you say?

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20. Any additional information which you feel would be useful to us in evaluating your application? \_\_\_\_\_

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**CARS News**  
*RJ McClellan, Inc.*  
2357 Ventura Drive Suite 110  
Woodbury, MN 55125

Change Service Requested